



SALES MANAGER

Johannesburg / Head Office – International Sales

Southern Sun welcomes job applications from passionate and hard-working team players who want to be part of our ever-growing Southern Sun family. We value our employees and provide them with the means to grow within the company, opening many doors in the process. If this is an offer that excites you, send in your application and you could be the newest addition to our family.

Our successful Sales Managers ...

- actively participate in **sales planning** to determine **openings** for **business retention and growth**
- **analyse product potential** within current and future **trends** to maximise **revenue opportunities**
- **manage multiple portfolios, specializing in International sales**
- stage **activations** and **experiences** to meet the market's need for information on the benefits of our offering
- respond **promptly** to all interest shown by **potential clients** and other **interested parties**
- keep **client, competitor** and **market data** up to date when generating **sales reports** that lead to informed decisions about effective sales strategy
- **build co-operative** and **professional relationships** with colleagues, clients and suppliers
- proactively **network** in areas that provide mutually **beneficial business opportunities**
- work as part of a team or individually to deliver high **quality standards**.

If you have these **qualifications**, join our team: Matric (NQF 4) and relevant tertiary qualification, verbal and written English skills (NQF 4); at least five years' relevant work experience in the international arena. **German speaking is advantageous.**

CLOSING DATE: 18th March 2026

To apply, your written application must include:

- CV (maximum 4 pages)
- contactable references (with telephone numbers)
- covering letter with three reasons why you're our top candidate for the job!

For info or to apply, contact Sibongile Makete on Sibongile.Makete@southernsun.com