F'23H1

- Occupancy at 46.0% ▲
- Total Ebitdar at R468m ▲
- Total adjusted headline profit: R26m ▲
- Net debt reduced to R2.5bn ▼

Southern Sun

SOUTHERN SUN
INVESTOR PRESENTATION

November 2022

DISCLAIMER

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GROUP STRUCTURE

Hosken

Hosken Consolidated Investments Limited

Public

41%

59%

Southern Sun

100%

100%

Southern Sun

OFFSHORE

- Owned, managed and leased hotels
- UK Investments 26%

Southern Sun

SOUTH AFRICA

- Owned, managed and leased hotels
- Manco

BOARD OF DIRECTORS

Executive Directors

- Marcel von Aulock – CEO
- Laurelle McDonald – CFO

Non-Executive Directors

- Johnny Copelyn – Chairman
- Rob Nicolella

Independent Non-Executive Directors

- Mohamed Ahmed – Lead Independent
- Chris Gina
- Moretlo Molefi
- Jabulani Ngcobo
- Cornelia September

OPERATED PORTFOLIO

Luxury		Full Service	Economy	Convention Centre
54 ON BATH	Arabella HOTEL, GOLF & SPA	Southern Sun HOTELS	stayeasy	SANDTON CONVENTION CENTRE
BEVERLY HILLS	INTERCONTINENTAL. JOHANNESBURG O.R.TAMBO AIRPORT	Southern Sun RESORTS	SUN1	
SANDTON SUN	SANDTON TOWERS	SUN SQUARE		
MOUNT GRACE HOTEL & SPA	Paradise Sun praslin seychelles	Garden Court		

PORTFOLIO BY ROOMS

PORTFOLIO BY NUMBER OF ROOMS, BRAND AND REGION (EXCLUDING RBH AND IHL IN THE UK)

Brand	Freehold & Land lease	Land & Building Lease	Sandton Consortium	**Owned Total**	Tsogo Sun Gaming	Managed for 3rd party Owner	**Total**
Internally managed							
Luxury Portfolio	430	-	557	**987**	411	138	**1 536**
Southern Sun	3 956	366	-	**4 322**	723	22	**5 067**
Sun Square	136	202	-	**338**	179	-	**517**
Garden Court	2 353	934	444	**3 731**	198	72	**4 001**
StayEasy	698	302	-	**1 000**	250	-	**1 250**
Resorts	138	-	-	**138**	-	889	**1 027**
hi Hotels	-	-	-	**-**	123	-	**123**
Sun 1	1 508	181	-	**1 689**	-	-	**1 689**
Total internally managed rooms – South Africa	9 219	1 985	1 001	**12 205**	1 884	1 121	**15 210**
Mozambique	394	-	-	**394**	-	133	**527**
Zambia	154	-	-	**154**	-	260	**414**
Tanzania	152	-	-	**152**	-	-	**152**
Nigeria	181	-	-	**181**	-	-	**181**
Seychelles	80	-	-	**80**	-	-	**80**
UAE	-	-	-	**-**	-	353	**353**
Total internally managed rooms – Offshore	961	-	-	**961**	-	746	**1 707**
Third party managed			-				
Marriott	483	-	-	**483**	-	-	**483**
Radisson	397	-	-	**397**	-	-	**397**
Other	986	-	-	**986**	-	-	**986**
	1 866	-	-	**1 866**	-	-	**1 866**
Total rooms	12 046	1 985	1 001	**15 032**	1 884	1 867	**18 783**
Excluding third party managed				**13 166**			

Southern Sun

GROUP FINANCIAL STRUCTURE – HOTEL OWNERSHIP

Freehold title, Land lease or Land & building lease

- 75 hotel income statements contribute to group revenues and expenses – has increased to 77 following the acquisition of the Southern Sun and StayEasy Mbombela hotels
- Internal management fees are paid to Manco which eliminate on consolidation
- Rent is paid to an external land or hotel building owner if applicable

Sandton Consortium

- 98% of Ebitdar paid as rent

Owner-occupied and managed by third-parties

- The Westin and Radisson Gautrain hotel income statements contribute to group revenue and expenses
- Management fees are paid to Marriott and Radisson and not to Manco

GROUP FINANCIAL STRUCTURE – HOTEL OWNERSHIP CONTINUED

Leased by third-party management companies

- 4 hotels managed by external parties remain investment properties on the group balance sheet as at 30 September 2022
- Ebitdar from these 4 hotels is reflected as rental income in the group consolidated income statement at an Ebitdar margin of 100%
- The transfer of hotels from investment properties to internally-managed property, plant and equipment and the resultant recognition of trading revenue and expenses as opposed to rental income, results in the dilution of the group's Ebitdar margin
- Hotels transferred from investment property to property, plant and equipment since March 2020 include:

Arabella Hotel, Golf & Spa	Southern Sun The Marine	Westin Cape Town
Mount Grace Hotel & Spa	Hazyview Sun	Radisson Blu Gautrain
The Edward	Garden Court Victoria Junction	

- No management fees earned by Manco

GROUP FINANCIAL STRUCTURE – HOTEL MANAGEMENT

Tsogo Sun Gaming

- 17 hotels owned by Tsogo Sun Gaming and run for their account
- Following the implementation of the separation agreement with effect from 30 September 2022, Southern Sun acquired the Mbombela hotels and the management contracts over 7 hotels located at the Silverstar Casino, Gold Reef City Casino and Montecasino precincts have been terminated
- The remaining 8 hotels continue to be managed by Southern Sun with the management fee income recognised in Manco until TSG terminates the management contracts

Third-party owned

- 15 hotels owned by third parties and run for their account (includes the timeshare resorts)
- Managed by Southern Sun with management fee income recognised in Manco

CORPORATE ACTIVITY

TSG Transaction

- On 26 May 2022, the group concluded the separation agreement with the Tsogo Sun Gaming Limited group (TSG), which gave TSG the right to terminate (on one months' notice) the various management and licensing agreements in respect of 15 hotels owned by TSG, for a once-off payment of R399 million (Separation Payment)
- The group also concluded a hotel properties and businesses acquisition agreement with TSG to acquire the Southern Sun Mbombela and StayEasy Mbombela hotels, which are important for the group's distribution in the Mpumalanga province, for an aggregate purchase consideration of R142 million
- This transaction was approved at a Southern Sun shareholder meeting held on 18 August 2022 and all conditions precedent except for the approval by the Eastern Cape Gambling Board of the termination of the management contract relating to the Southern Sun Hemingways hotel, were fulfilled by the end of August 2022 and the TSG Transaction was implemented with effect from 30 September 2022
- Excluding the Separation Payment relating to the Southern Sun Hemingways management contract of R9 million, the net cash inflow to the group on 30 September 2022 was R248 million – the approval of the Eastern Cape Gambling Board is expected before 31 March 2023 and accordingly, a receivable has been recognised for the balance due
- To date, management contracts over seven of the fifteen hotels have been terminated, being the hotels at the Silverstar Casino, Gold Reef City Casino and Montecasino precincts

CORPORATE ACTIVITY

Ikoyi Hotels Disposal

- The group entered into a Sale Agreement with Kasada Albatross Holding (the Purchaser) in terms of which the group committed to disposing of its entire 75.55% shareholding and shareholder loan claims in Ikoyi Hotels Limited (Ikoyi) which owns the group's Southern Sun Ikoyi hotel in Ikoyi, Nigeria (collectively, Ikoyi Hotels Disposal)
- The aggregate disposal consideration per the agreement is US$30 million, comprising US$29 million for the shares and US$1 million for the shareholder loan claims, subject to customary working capital adjustments. In addition, the successful implementation of the disposal would result in the reduction of the group's US dollar-denominated debt through the deconsolidation of Ikoyi's external debt of US$13 million
- The Federal Competition and Consumer Protection Commission in Nigeria approved the transaction on 13 September 2022 and the group received the Certificate of Capital Importation from the Central Bank of Nigeria on 10 November 2022
- The group continues to follow up on its release from the guaranteed obligations in respect of the Ikoyi external debt, which is the only remaining condition still outstanding
- Given the status of the transaction, Ikoyi was classified as available for sale and disclosed as a discontinued operation

Southern Sun

FINANCIAL OVERVIEW

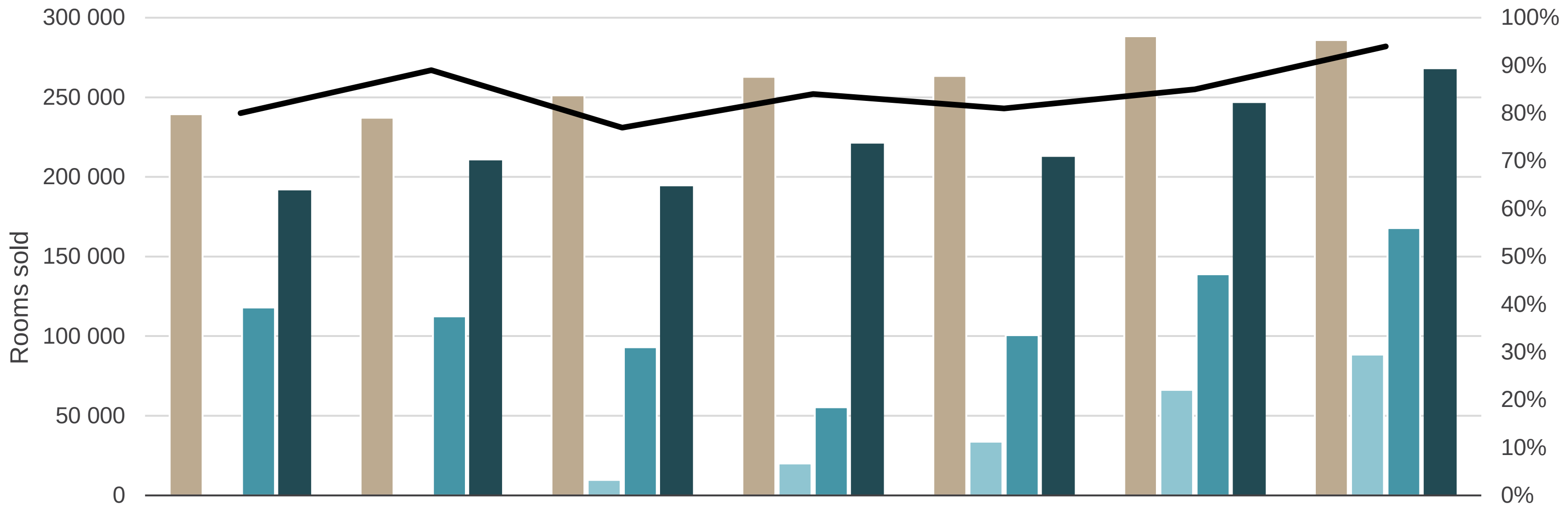
QUARTERLY PERFORMANCE (Rm)

	Q1 Continuing operations	Q1 Discontinued operations	Q1 Total	Q2 Continuing operations	Q2 Discontinued operations	Q2 Total	H1 Continuing operations	H1 Discontinued operations	H1 Total
Revenue									
F’23 H1	**956**	**33**	**989**	**1 126^**	**34**	**1 160**	**2 082^**	**67**	**2 149^**
F’22 H1	451	18	469	468	22	490	919	40	959
Change on F’22 H1	505	15	520	658	12	670	1 163	27	1 190
Ebitdar									
F’23 H1	**162**	**(3)**	**159**	**287^**	**22**	**309**	**449^**	**19**	**468^**
F’22 H1	(38)	(1)	(39)	177*	7	184	139*	6	145*
Change on F’22 H1	200	(2)	198	110	15	125	310	13	323
Adjusted earnings									
F’23 H1	**(33)**	**4**	**(29)**	**50^**	**5**	**55**	**17^**	**9**	**26^**
F’22 H1	(168)	(4)	(172)	7**	3	10	(161)**	(1)	(162)**
Change on F’22 H1	135	8	143	43	2	45	178	10	188

^ The Separation Payment of R399 million has been excluded from revenue and Ebitdar. The after-tax impact of R313 million has been excluded from adjusted earnings
* Includes net business interruption insurance proceeds of R162 million
** Includes net business interruption insurance proceeds after tax of R118 million

Southern Sun

SOUTH AFRICA SYSTEM-WIDE PORTFOLIO – TREND IN ROOMS SOLD



	Apr	May	Jun	Jul	Aug	Sep	Oct
F'20 Actual	239 377	237 090	251 186	262 886	263 352	288 360	286 017
F'21 Actual	-	-	9 687	20 117	33 710	66 268	88 370
F'22 Actual	117 952	112 361	93 117	55 280	100 693	138 941	167 967
F'23 Actual	191 463	210 446	194 208	220 972	212 627	246 402	267 721
% of F'20 Actual	80%	89%	77%	84%	81%	85%	94%

[1] The data in this chart is indicative only, excludes externally managed rooms and has not been adjusted for changes in the hotel portfolio (refer to slide 8)

INCOME STATEMENT | F’23 H1 VS F’22 H1 (Rm)

`	F’23 H1	F’22 H1[1]	Change on
Income	**2 082**	919	1 163
Rooms revenue	**1 318**	524	794
Food & beverage revenue	**567**	242	325
Property rental income	**68**	30	38
Other income[2]	**129**	123	6
Overheads	**(1 633)**	(942)	(691)
Insurance proceeds (net)	**-**	162	(162)
Ebitdar[2]	**449**	139	310
Ebitdar margin (%)	***22***	*15*	*7*
LTI expense	**(8)**	(6)	(2)
Property rentals	**(56)**	(1)	(55)
Property rentals	**(131)**	(73)	(58)
Property rentals – IFRS16	**75**	72	3
Amortisation & depreciation	**(192)**	(181)	(11)
Amortisation & depreciation	**(151)**	(144)	(7)
Amortisation & depreciation – IFRS16	**(41)**	(37)	(4)
Exceptional items[2]	**377**	(3)	380
Profit/(loss) before interest and taxation (c/f)	**570**	(52)	622

[1] Restated for discontinued operations

[2] The Separation Payment of R399 million has been excluded from other income and disclosed as an exceptional item so as not to distort the group’s Ebitdar margin from normal business operations

Owned stats	**F’23 H1**	F’22 H1
Occupancy (%)	**46.0**	21.9
Average room rate (R)	**1 164**	999
RevPar (R)	**535**	219
Rooms available (‘000)^	**2 538**	2 507
Rooms sold (‘000)	**1 168**	549
Rooms revenue (Rm)*	**1 359**	548

^ The increase in rooms available relates to the transfer of the Garden Court Victoria Junction with effect from October 2021, which moved from investment properties to owner-occupied property, plant and equipment

* Trading statistics have not been adjusted to exclude discontinued operations and rooms revenue is the total revenue generated from continuing and discontinued operations

Southern Sun

INCOME STATEMENT | F'23 H1 VS F'22 H1 (Rm) CONTINUED

	F'23 H1	F'22 H1[1]	Change on
Profit/(loss) before interest and taxation (b/f)	**570**	(52)	622
Finance costs (net)	**(175)**	(175)	-
Finance costs (net)	**(112)**	(114)	2
Finance costs – IFRS16	**(63)**	(61)	(2)
Share of earnings of associates & joint ventures	**27**	6	21
Income tax	**(97)**	54	(151)
Profit/(loss) attributable to:			
Profit/(loss) for the period from continuing operations	**325**	(167)	492
Profit/(loss) for the period from discontinued operations	**10**	(1)	11
Profit/(loss) for the period	**335**	(168)	503
Profit/(loss) attributable to:			
Equity holders of the company	**334**	(162)	496
From continuing operations	**325**	(161)	486
From discontinued operations	**9**	(1)	10
Non-controlling interests	**1**	(6)	7
From continuing operations	**-**	(6)	6
From discontinued operations	**1**	-	1
	335	(168)	503

[1] Restated for discontinued operations

Southern Sun

RECONCILIATION TO HEADLINE EARNINGS (Rm)

	F'23 H1			F'22 H1		
	Continuing operations	Discontinued operations	Net	Continuing operations	Discontinued operations	Net
Attributable profit/(loss)	**325**	**9**	**334**	(161)	(1)	(162)
Loss on disposal of PP&E	**5**	**-**	**5**	1	-	1
Impairment of trademark	**6**	**-**	**6**	-	-	-
Headline profit/(loss)	**336**	**9**	**345**	(160)	(1)	(161)
Separation Payment (after tax)	**(313)**	**-**	**(313)**	-	-	
Transaction costs (after tax)	**5**	**-**	**5**	-	-	-
Restructuring costs (including termination benefits)	**-**	**-**	**-**	2	-	2
Share of associates' exceptional items	**(11)**	**-**	**(11)**	(3)	-	(3)
Adjusted headline profit/(loss)	**17**	**9**	**26**	(161)	(1)	(162)
Weighted number of shares in issue (million)	**1 478**	**1 478**	**1 478**	1 478	1 478	1 478
Headline profit/(loss) per share (cents)	**22.7**	**0.6**	**23.3**	(10.8)	(0.1)	(10.9)
Adjusted headline profit/(loss) per share (cents)	**1.2**	**0.6**	**1.8**	(10.9)	(0.1)	(11.0)

SEGMENTAL ANALYSIS (Rm)

	Income		Ebitdar		Ebitdar margin %	
	F'23 H1	F'22 H1	**F'23 H1**	F'22 H1	**F'23 H1**	F'22 H1
Continuing operations						
Manco total	**496**	41	**70**	145	**14**	354
Manco	**97**	41	**70**	(5)	**72**	(12)
Separation Payment	**399**	-	**-**	-	**-**	-
Business interruption insurance	**-**	-	**-**	150	**-**	-
Rental income	**58**	7	**58**	7	**100**	100
Trading income – Westin and Gautrain	**177**	46	**38**	(25)	**21**	(54)
Internally managed	**1 638**	762	**252**	13	**15**	2
Coastal	**844**	412	**137**	23	**16**	6
Inland	**649**	251	**93**	(17)	**14**	(7)
Other	**145**	99	**22**	7	**15**	7
Offshore	**178**	89	**31**	(1)	**17**	(1)
Internal management fees	**(66)**	(31)	**-**	-	**-**	-
Total	**2 481**	914	**449**	139	**18**	15
Discontinued operations						
Offshore	**67**	40	**19**	6	**28**	15
Group, including discontinued operations	**2 548**	954	**468**	145	**18**	15

REVIEW OF OPERATIONS

- Trading levels during the first six months of the 2023 financial year have been encouraging with occupancy increasing to 46.0% from 21.9% in the prior comparative period and the group returning to profitability with adjusted headline earnings of R17 million from continuing operations
- South African system-wide room sales averaged 83% of pre-Covid-19 levels over the interim period, showing improvement across all regions and market segments, including leisure, government, corporates and groups and conferencing
- During October 2022, the group achieved an occupancy of 59.2% across its owned hotel portfolio, the first time this level has been reached since March 2020 when the group initiated the deactivation of the majority of its portfolio in response to government regulation aimed at minimising the impact of the pandemic.
- The lifting of all remaining Covid-19 protocols by Health Minister, Joe Phaahla in June 2022 was a significant milestone and signalled the group’s transition from survival to recovery
- An area where we have not seen the same improvement in activity levels is from the transient business traveller – we believe that this is a function of the depressed local economy and businesses holding back on travel spend
- While we are pleased by the recent upward trend in trading and anticipate a return to normalised travel patterns, we acknowledge that it will take time for the economy to recover, and it requires policy certainty from government and solutions to the country’s ongoing energy crisis

REVIEW OF OPERATIONS

- The continuous load shedding has a significant impact on the group's operating costs and in the first six months of the 2023 financial year, the group has spent R13 million on diesel in our owned units. In comparison to the R1 million spent on diesel in the prior comparative six-month period, the combination of load shedding and increasing fuel prices is clearly harmful
- We will continue to manage cash flow and liquidity closely as the country faces rising food and fuel prices and increasing interest rates, which not only affects the group, but also our guests. With travel budgets reduced to save costs and individuals preserving disposable income in a rising interest rate environment, the increasing cost of transport due to rising fuel prices is a travel deterrent, particularly for international and corporate travel, which are the two segments missing from the group's recovery to pre-Covid-19 levels
- Thanks to the group's distribution and ability to coordinate large sporting events, SA Rugby has renewed its long-standing partnership with Southern Sun for another five years, extending the group's association with SA Rugby and the Springboks to three decades
- Total income from continuing operations for the interim period ended 30 September 2022 of R2.5 billion (2021: R919 million) ended R1.6 billion above the prior period with a R794 million and R325 million increase in hotel rooms' revenue and food and beverage revenue respectively

REVIEW OF OPERATIONS

- Other revenue ended R405 million above the prior period at R528 million and apart from the overall improvement in trading levels with management fee, conferencing, parking and spa income all increasing compared to the prior period, other revenue also includes the Separation Payment received on implementation of the transaction with TSG (refer to the Corporate Activity section) as per IFRS15

- In addition, other revenue for the prior six months includes R63 million of contractual Covid-19-related revenue which did not recur in the current interim period. The group generated Ebitdar from continuing operations of R449 million (2021: R139 million which includes net business interruption insurance proceeds of R162 million), a R310 million increase on the prior period and equating to an Ebitdar margin of 21.6% (if the Separation Payment is excluded from total income)

- Excluding the Separation Payment, the group generated total free cash from continuing and discontinued operations of R206 million over the six-month period at an average room rate (ARR) of R1 164 and 46.0% occupancy, highlighting the impact of the cost restructuring undertaken over the past two years

CASH FLOW (Rm)

	F'23 H1	F'22 H1[1]
Ebitdar per income statement (continuing operations)*	**449**	139
Property rentals	**(131)**	(72)
Move in working capital adjusted for non-cash and exceptional items	**44**	104
Cash generated from continuing operations	**362**	171
Net finance costs paid (excluding IFRS16 adjustments)	**(109)**	(111)
Taxation paid	**(14)**	(3)
Operating equipment purchased	**(16)**	(4)
Maintenance capex	**(32)**	(13)
Free cash inflow/(outflow) (c/f)	**191**	40

[1] Restated for discontinued operations
* F'22 H1 Ebitdar includes net business interruption insurance proceeds of R162 million

CASH FLOW (Rm) CONTINUED

	F'23 H1	F'22 H1[1]
Free cash inflow from continuing operations (b/f)	**191**	40
Dividends paid to NCI	**(1)**	-
Disposal proceeds	**1**	1
Investment activities – expansion capex	**(142)**	-
Separation Payment	**390**	-
Associates, joint ventures, loans and investments	**-**	2
Net cash surplus	**439**	43
Currency	**20**	1
Move in net IBD from continuing operations	**459**	44
Opening net IBD	**(2 680)**	(2 896)
Prepaid borrowing costs and accrued interest	**(1)**	(2)
Currency	**(146)**	(13)
Closing net IBD relating to continued operations	**(2 368)**	(2 867)
Move in net IBD from discontinued operations	**15**	4
Net IBD relating to discontinued operations	**(162)**	(172)
Total net IBD	**(2 515)**	(3 035)

[1] Restated for discontinued operations

INVESTMENT ACTIVITIES (Rm)

	F'23 H1	F'22 H1
Investment activities	**142**	-
Acquisition of Southern Sun and StayEasy Mbombela hotels	**142**	-
Maintenance capex	**34**	13
SA Hotels	**30**	10
Offshore hotels from continuing operations	**2**	3
Offshore hotels from discontinued operations	**2**	-
Total investment activities	**176**	13

GROUP TRADING UPDATE – OCTOBER

	F’23 October	F’20 October	Change on
Income	**512**	420	92
Overheads	**(338)**	(267)	(71)
Ebitdar	**174**	153	21
SA Hotels	**160**	133	27
Offshore Hotels	**14**	20	(6)
Ebitdar margin (%)	***34***	*36*	*(2)*
Adjusted earnings	**70**	50	20
Weighted average number of shares in issue (million)	**1 478**	1 061	417
Adjusted earnings per share (cents)	**4.7**	4.7	-
Trading Statistics			
Occupancy (%)	**59.2**	65.8	(6.7)
Average Room rate (R)	**1 283**	1 082	201
RevPar (R)	**759**	713	47
Rooms available (‘000)	**437**	360	77
Rooms sold (‘000)	**259**	237	21
Rooms revenue (Rm)	**332**	257	75

INTEREST BEARING DEBT (Rm)

		F’23 H1	F’22 H1
External debt – Offshore (US$ based)		**827**	698
Continuing operations		**596**	504
Discontinued operations		**231**	194
External debt (Rand based)		**2 200**	2 831
Prepaid borrowing costs		**(2)**	(5)
Gross IBD		**3 025**	3 524
Cash on hand – Hotels SA		**(383)**	(427)
Cash on hand – Hotels Offshore		**(127)**	(62)
Continuing operations		**(58)**	(40)
Discontinued operations		**(69)**	(22)
Net IBD		**2 515**	3 035
Analysed as:	– Hotels SA	**1 816**	2 402
	– Hotels Offshore: Continuing operations	**537**	461
	– Hotels Offshore: Discontinued operations	**162**	172
Cost of net debt	– pre tax	**7.2%**	7.5%
Cost of net debt	– post tax	**5.2%**	5.4%

Southern Sun

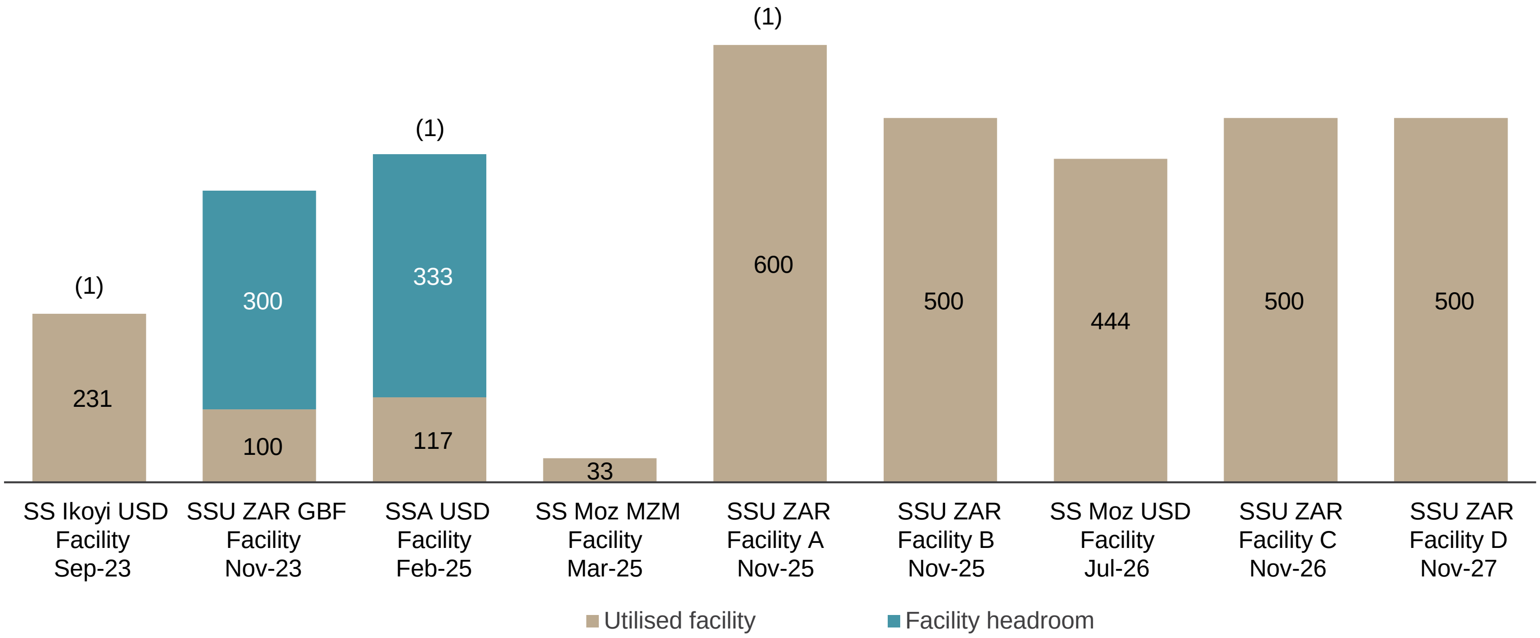
FINANCIAL COVENANT WAIVERS AND FACILITIES

- The group has comfortably met revised Ebitdar and liquidity covenants for the June 2022 and September 2022 measurement periods
- In March 2022, the group extended debt facilities and corporate bonds maturing prior to 31 March 2023 by 12 months to ensure that solvency requirements were met and that the group could meet its obligations. Of these extended debt facilities, a R500 million term loan maturing on 31 August 2023 has been reclassified to short term borrowings
- As a consequence of the Ikoyi Hotels Disposal, the Ikoyi debt of US$13 million (R231 million) has been reclassified to liabilities held for sale
- As at 30 September 2022, the group has net cash and cash equivalents of R510m (2021: R489m) and interest-bearing debt (excluding capitalised lease liabilities) of R3.0bn (2021: R3.5bn)
- Access to R2.1bn in undrawn facilities to meet its obligations as they become due
- In line with the conditions of the covenant waivers received from lenders, the directors have not declared an interim cash dividend for the six-months ended 30 September 2022

DEBT FACILITY REFINANCING

- The refinancing of the group's debt package in order to simplify the security structure, extend facility tenure and reintroduce normalised covenants, which take into consideration that the group is still in the recovery phase following the impact of Covid-19, is being finalised
- The group will continue to be multi-banked with exposure to all four major South African banks and lenders have obtained credit approval to implement the refinancing with funds flow expected to occur on or about 30 November 2022
- The initial covenant requirements for the 31 March 2023 measurement period is a leverage ratio (net debt to Ebitda) of less than 4.5 and an interest cover ratio (Ebitda to net interest) of more than 2.0
- Should the Ikoyi Hotels Disposal be implemented, the US$13 million Ikoyi debt will be taken-on by the Purchaser while the equity and loans proceeds of US$32 million (R571 million) is assumed to be allocated towards the settlement of the SSA USD facility of R117 million and the balance applied towards the settlement of SSU ZAR facility A (Note (1) in the chart on the next slide). Due to the debt reduction, the leverage ratio covenant for the 31 March 2023 measurement period will be revised to be less than 3.75
- A high-level summary of the group facilities after the refinancing using closing interest-bearing debt balances as at 30 September 2022 and assuming the funds flow occurs on 30 November 2022, is set out on the next slide

GROUP FACILITY PROFILE POST REFINANCING



PROSPECTS

- In the short term, the group remains optimistic that trading levels will continue to improve throughout the summer season – having recently completed our SunBreaks campaign, some interesting trends were highlighted
- Sale bookings for Cape Town exceeded 2019 levels which we believe is due to the cost of flights – guests are booking early to secure cheaper flight prices
- Sale bookings for KZN, however, were below 2019 levels and indicated that there is still a trend towards shorter lead-time bookings, particularly where holiday destinations are closer and travel costs are affordable
- In the medium term and in the face of inflationary cost pressures, the group will continue to focus on maintaining the cost efficiencies that were achieved through the restructuring that took place in response to the pandemic
- As cash generation improves, the intention is to complete certain of the refurbishment projects that were placed on hold, particularly at flagship properties so that we avoid downtime during high-demand periods

Southern Sun

THANK YOU